



3rd October 2023

Electronic Filing

National Stock Exchange of India Limited
"Exchange Plaza" Bandra-Kurla Complex,
Bandra (E),
Mumbai-400051

Department of Corporate Services/Listing
BSE Limited
Phiroze Jeejeebhoy Tower,
Dalal Street, Fort,
Mumbai-400001

NSE Symbol : APLAPOLLO

Scrip Code : 533758

Dear Sir/Madam,

Re: Stock Exchange Release

Enclosed herewith please find copy of Exchange Release being made by the Company today titled "Record Q2FY24 Sales Volume".

We request you to kindly take the above information on your record.

Thanking you

Yours faithfully
For APL Apollo Tubes Limited

Deepak C S
Company Secretary
M. No.: FCS-5060

Encl: a/a

APL Apollo Tubes Limited (CIN-L74899 DL 1986PLC023443)

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Corp. Office : Tapasya Corp. Heights 4th Floor, Sector-126, Noida, Uttar Pradesh-201303 India

Regd. Office : 37, Hargovind Enclave, Vikas Marg, Delhi - 110092, India Tel: +91-11-22373437 Fax : +91-11-22373537

Unit-I : A-19, Industrial Area, Sikandrabad, Distt. Bulandshahar, U.P.-203205, India Unit-II : 332-338, Alur Village, Perandapolli, Hosur, Tamilnadu-635109, India

Unit-III : Plot No. M-1, Additional M.I.D.C. Area, Kudavali, Murbad, Maharashtra, Thane-421401, India Unit-IV : Village Bendri Near Urla Indl. Area Raipur, Chhattisgarh-493661, India

E-mail : info@aplapollo.com Website : www.aplapollo.com



APL Apollo Tubes Limited

Regd. Office: 37, Hargobind Enclave, Vikas Marg, Delhi – 110 092
Corp. Office: 36, Kaushambi, Behind wave Cinemas, Ghaziabad – 201010

Record Q2FY24 Sales Volume

Q2FY24 Sales Volume of 674,761 Ton (+12% YoY)

APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, today announced its sales volume performance for Q2FY24. The Company registered a sales volume of 674,761 Ton in Q2FY24 compared to 602,283 Ton in Q2FY23.

Ghaziabad, Oct 3, 2023: APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, has announced today its sales volume performance for Q2FY24. The Company registered sales volume of 674,761 Ton in Q2FY24. This is the highest quarterly sales volume reported by the company.

For H1FY24, the company reported sales volume of 1,336,262 Ton, an increase of 30% YoY.

The contribution from value-added segment was stable at 55% in Q2FY24. APL Apollo's strategy of de-commoditization is intact. The sales mix will improve further in coming quarters with rising contribution of innovative products. We are encouraged to see strong sales growth in the heavy structural steel tubes. The sales mix should eventually move towards 70% for value added products.

The sales summary for APL Apollo's building material product range is:

Product Category (Ton)	Application	Q2FY24	Q1FY24	Q2FY23	H1FY24	H1FY23
Apollo Structural	Heavy	51,256	44,624	41,104	96,280	74,091
	Super Heavy	4,802	4,412	-	9,214	-
	Light	1,12,743	1,12,000	1,08,799	2,23,495	1,67,503
	General	3,01,138	2,81,800	2,76,292	5,82,893	4,41,561
Apollo Z	Rust-proof	1,43,692	1,69,632	1,37,441	3,13,325	2,78,255
	Coated	28,755	19,447	12,045	48,202	19,508
Apollo Galv	Agri/Industrial	32,375	30,478	26,602	62,853	44,153
Total		6,74,761	6,62,393	6,02,283	13,36,262	10,25,071

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 11 manufacturing facilities with a total capacity of 3.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur (Tamil Nadu), Raipur (Chhattisgarh), Dujana (UP), Malur (Karnataka) and Murbad (Maharashtra). APL Apollo's multi-product offerings include over 2,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

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